

John McRae Named Number 22 in the *Bank Investment Consultant's* Top 100 Bank Advisors List

John C. McRae, who is a member of Citizens National Bank's Wealth Management Division, as well as a Branch Manager and Senior Financial Advisor with Raymond James Financial Services, has received national recognition. McRae was chosen number 22 out of 100 nationally named advisors to the *Bank Investment Consultant's* Top 100 Bank Advisors*. *Bank Investment Consultant* is a leading publication in the bank investment services industry that annually releases this list ranking the top bank investment advisors in the nation. John has been named on this list in 2013, 2016 and 2017.

In acceptance of these honors, McRae said: "In the third consecutive year receiving this award, I am still humbled by this recognition. My team and I work hard to provide our clients all over the state of Mississippi with knowledgeable advice and efficient, courteous customer service. I am proud to be given this honor and look forward to continuing to serve our clients in the accumulation, preservation and transfer of wealth."

He and his wife, Jennifer, live in Meridian and are members of Central United Methodist Church. They have a son, Collier, who is 15 years old, and a daughter, Anne Preston, who is 14 years old.

Citizens National Bank is an independent, Mississippi-owned bank which has 26 bank locations throughout the state of Mississippi. The Bank currently has assets in excess of \$1.3 billion and manages an additional \$1.2 billion through its Wealth Management Division and has been in operation since 1888. Raymond James and Citizens National Bank have been working together to provide investment services to the CNB footprint for over 25 years.

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** To compile the list, multiple variables were combined into one composite score. The six categories used are: 1). Assets under management; 2). Trailing 12 month production; 3). Percentage increase in AUM from the previous year; 4). Percentage increase in T-12 production; 5). Amount of fee business; and 6).the ratio of production-per-AUM. The nominees were ranked by each six categories and then six different scores were calculated based on where they ranked. Those six scores were used to compile the final list. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/ rating. BIC is not affiliated with Raymond James.*